## **Warrior Band Boosters General Meeting Minutes**

Date: November 19, 2014

Location: Band Room

Meeting called to order: 7:10 pm

Booster President Stephanie Schulz called the meeting to order and welcomed everyone in attendance.

The minutes from the October 23, 2014, Booster meeting were distributed previously by email. The minutes were approved on motion by Susan Taylor and seconded by Sharon Warwick.

#### **NEW BUSINESS**

## JPAF - Kristy Krieger

Kristy is the Events Coordinator for the Jupiter Performing Arts Fund. The purpose of JPAF is to raise money to help kids in the Jupiter area become better musicians.

JPAF's annual gala is their only fundraiser this year. It will be held January 24, 2015, at The Borland Center. Tickets are \$45 each for general admission. VIP tickets are \$100 each and include a meet and greet with the performers.

Please help JPAF promote the event by taking some flyers and posting them in local businesses. JPAF's goal is to raise \$30,000 with this event, mostly through sponsorships instead of ticket sales. The goal was set based on wish lists received from Jupiter band directors.

The JHS Jazz Ensemble is the show's opening act.

#### **Athletic Boosters** – Tracy Plauche'

The boosters still need to raise \$170,000 towards the track and band trailer project. (\$10,000 of that is for the band trailer.)

There has been a pledge of \$50,000, but the school has not yet received the check. Naming rights for the track are still available for \$100,000.

Half of the money must be raised by December 1 in order to start construction to work around sports schedules. Otherwise, the work will have to be done at the end of May or beginning of June.

Ernie Cox has created an email that can be used to solicit donations.

Athletic Booster and Band parent Dave Wiefels has contacted 40-50 businesses. The name of every donor will be put on a plaque to be permanently displayed on the concessions building.

## **OFFICER/COMMITTEE REPORTS**

## FINANCE REPORT – Rose Lynch

Rose prepared a financial report, and copies were distributed.

#### Good news:

- We have collected \$16,000 in Spirit of Jupiter Fair Share and \$2,700 in fundraising commitments (from non-marching band families).
- We raised \$4,800 with the cheesecake fundraiser, and that has been closed out so we have access to the funds.

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#### Bad news:

- The band owes \$31,000 in bills, but we have only \$12,000 in our account.
- We need to close out the Christmas tree fundraiser as quickly as possible so we can have access to the funds raised. If you participated in this fundraiser and still owe Fair Share, please estimate a profit of 40% and pay the balance ASAP.
- We also need to close out our football concessions fundraiser.
- We have \$35,000 in outstanding Fair Share for Spirit of Jupiter members.
- Funds for the artist in residence program come from the fundraising commitment.

It was suggested that we include specific numbers in the weekly emails to shock people.

It was also suggested that we look into alternative payment options, such as paycheck deduction, PayPal or square, in the event that might persuade people to pay their commitments. The Board can look into this, but we are at the mercy of what is permitted by the school district since the band's funds are part of a school district account for the school.

A question was asked regarding what is done to encourage families to pay. Rose responded that families are contacted by email, letter and phone calls. Students who do not pay their Fair Share are added to the school's obligation list, and they are not permitted to have certain privileges, such as buy a prom ticket, attend the band banquet or walk at graduation. Students are also not allowed to be in Winter Percussion or Winter Guard if they have a Fair Share balance.

We have the problem of low funds about this time every year because not everyone pays their Fair Share in a timely manner. We are having more trouble this year because the band program is larger. Also, about 85% of families that are not in marching band are not paying the \$250 fundraising commitment.

Please contact Rose Lynch at jhsbandtreasurer@comcast.net if you would like to make payments by credit card.

## **VOLUNTEER COORDINATOR REPORT** – Kate Tierney

- Spirit of Jupiter is almost done for the season!
- SFWGA Premiere Event: We will start holding planning meetings after Thanksgiving. The first meeting is scheduled for Monday, December 1 at 6:30 pm. We need volunteers to help plan the event and make preparations ahead of time. We would love new ideas!

We raise money by whatever we can sell – food, concessions, souvenirs, etc. We also sell space to vendors to allow them to sell their products at the event, but we do not allow any vendors that sell products that compete with ours.

We only have two months to plan the event. Kate will be attending a logistics meeting on December 14.

## WINTER CONCERT - Tuesday, December 9 at 7 PM

Volunteer Needs (Lana Wiefels): Lana has contacted Mr. Powell to determine when we can decorate for the
concert, but that has not been determined yet. We cannot decorate ahead of time due to a ballet that will be
held in the auditorium the Saturday before the concert. We likely will not have assistance from Mr. Powell's
students because he will not be at school on December 8.

In addition decorating, we will also need volunteers to sell tickets. Watch your email for volunteer opportunities.

Lana will contact ROTC to monitor the doors.

Michele Pariseleti will organize the bake sale.

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- Concert Program (Debbie Wiley): 1500 programs were ordered on Tuesday. We are waiting for a hard copy
  proof before printing. These will be used at four concerts and possibly a guard recital.
- Concert Uniform: Wind Symphony jackets have been fitted.

Bowties and cummerbunds will be handed out before the concert. Please note that these belong to the school and must be returned.

ALL students should have their own uniform for concerts.

It is suggested that girls who are currently in Symphonic Band but who have ambitions of joining the Wind Symphony purchase the half tux as a uniform instead of the long black dress.

## FMBC TRIP UPDATE – Stephanie Schulz

Friday's rehearsal will be at Skyway Park near the airport in Tampa. Parents will cook and serve dinner at the park. All are invited to watch the final run-through at the park. Fees for Friday dinner and Saturday lunch (Publix subs) are \$20 CASH per person. (This is required for students.)

We will go to Busch Gardens on Sunday. Tickets are \$65 per person (students and parents).

We will be staying at the Tampa Marriott Westshore again this year. Hotel costs for STUDENTS are included in their Fair Share. Parents wishing to stay at the hotel will cost \$120 per night (\$240 for both nights). This price includes breakfast at the hotel. When turning in hotel payment, please list the name(s) of those staying in the room and how many and which nights you will be staying.

For students, boys and girls are on separate floors. Parents are usually placed on a separate floor from students. Adults can share rooms to save on cost.

All FMBC fees for meals, Busch Gardens and hotel are due Saturday, November 1.

## Trip Itinerary:

- Friday: Travel to Tampa and rehearse
- Saturday: Semi-finals and Finals at Tropicana Field (perform and/or watch)
- Sunday: Busch Gardens

For FMBC, we use the same volunteers/chaperones as we use for competitions for consistency.

## **FUNDRAISING REPORT** – Michelle Kellogg

#### Dine for Cash

California Pizza Kitchen: \$221

We would like to do this fundraiser again – perhaps a Friday night?

We could also combine this with a Haagen Dazs fundraiser. The band could have guest scoopers, and the band would keep all of the tips.

- Chipotle: \$197 (50%)
- Hurricane Grill & Wings: They recently opened in Chasewood Plaza. Michelle is working with them to set a date.
- Sweet Frog & Tijuana Flats combo?
- Duffy's? We did this a few times last year, but they did not seem to be very successful.
- Five Guys Burgers combined with a car wash perhaps for Winter Percussion and/or Winter Guard?

#### Enjoy the City Coupon Books

We are closing this fundraiser. If you have any outstanding books or money, please turn them in ASAP.

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#### Mighty Cold Towels

We still have a few of these – they would make a great holiday gift, especially for any students considering doing drum corps over the summer. These are \$15 each.

## One Tribe Sunglasses

We have a few sunglasses available for purchase at \$5 each.

## Spring Training Concessions at Roger Dean Stadium

We need a coordinator for this fundraiser. Roger Dean Stadium allows us to work concessions during Spring Training baseball games during Spring Break. Volunteers are "paid" by the hour based on concessions sales throughout the week. (Last year, workers earned approximately \$80 per day per person.) This is a great week to keep your kids busy during Spring Break and earn money towards their fundraising accounts.

This is a fun fundraiser, but it is work. We cannot do this fundraiser without a coordinator or co-coordinators. We need someone to be in charge of inventory by request of the stadium.

## Scrip Gift Cards

The gift card order was placed and is expected to arrive the second week of December.

## Honda Classic Birdies for Children

This fundraiser goes through the end of February, when the Honda Classic golf tournament starts.

An email describing the fundraiser will be sent, but this is a great one for those who like to pay their Fair Share by credit card. An online donation is made to the Birdies for Children organization. Depending on the donation amount, the donor makes a guess (or guesses) as to the number of birdies that will be shot during the tournament. A new Honda vehicle is given to the donor with the exact (or closest) guess.

All donations made go back to the band plus an additional 10%. The first 100% goes straight to your student's fundraising account, and the extra 10% goes to the general band account.

## Mixed Bag Designs: February 1-15

Catalogs should be available at the end of January.

It was noted by a parent that we are missing Christmas sales by not holding this fundraiser in the fall. The Board will revisit the fundraiser date when we are setting up the fundraising schedule for the 2015-2016 school year.

There are some items that are available online that are not in the catalog. These, as well as sale items, can be ordered through the fundraiser, but there is not guarantee of their availability when the order is placed by the band.

#### Christmas Trees – Pam Crider

We sold \$41,000 in trees, wreaths, etc. That is approximately \$20,000 in profit for the band.

We will need volunteers on Friday, December 5 and Saturday, December 6 for tree distribution. We do allow pick up on Friday from 3:00 PM to 5:00 PM for JHS staff and band parents, especially those with large orders.

We are particularly in need of dads with chainsaws! We will need at least 20 parent volunteers on Saturday from 9 AM to 12-1 PM. We will be distributing trees, holding a bake sale, and selling other items (like coupon books).

Pam did order a few extra items. If you have customers who are still interested in making a purchase, contact Pam so she can earmark the item(s) for you.

## **MISCELLANEOUS**

#### **Band Pictures**

A question was asked regarding the choices of instruments used for percussion students in the band pictures. A parents was disappointed that her student was pictured with a xylophone for the second year in a row when he

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primarily plays bass drum. The photographer tends to use the same instruments with all percussionists to save time, but it was noted that this will be addressed with the photographer next year.

The photographer is contacting all parents who did not purchase a photo package.

## Post-Parade BBQ?

There was some discussion of holding a BBQ at Marcinski Park after the JTAA Holiday Parade.

# **UPCOMING ACTIVITIES**

- November 21-23: FMBC Semi-Finals / Busch Gardens
- December 1: Parent Meeting Kick-Off for SFWGA Premiere
- December 1: Winter Percussion and Winter Guard Auditions at JHS
- December 2: JTAA Holiday Parade Rehearsal
- December 4: Harbourside Grand Opening
- December 6: Christmas Tree Pick Up
- December 8: Winter Concert Rehearsal
- December 9: Winter Concert
- December 10: All-District Honor Band Auditions at Okeeheelee Middle School
- December 14: JTAA Holiday Parade
- December 17: Band Parent Meeting

## **ADJOURNMENT**

Tammy Mager made a motion, and Bill Mallette seconded it, to adjourn. The meeting was adjourned at 8:18 PM.

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