Warrior Band Boosters General Meeting Minutes

Date: October 23, 2014

Location: Band Room

Meeting called to order: 7:15 pm

Booster President Stephanie Schulz called the meeting to order and welcomed everyone in attendance.

The minutes from the September 18, 2014, Booster meeting were distributed previously by email. The minutes were approved on motion by Mike Mosher and seconded by Tom Schulz.

NEW BUSINESS

JPAF - Kristy Krieger

Kristy is the Events Coordinator for the Jupiter Performing Arts Fund. The purpose of JPAF is to raise money to help kids in the Jupiter area become better musicians.

JPAF's annual gala is their only fundraiser this year. It will be held January 24, 2015, at The Borland Center. Tickets are \$45 each for general admission. VIP tickets are \$100 each and include a meet and greet with the performers.

Please help JPAF promote the event by taking some flyers and posting them in local businesses. JPAF's goal is to raise \$30,000 with this event, mostly through sponsorships instead of ticket sales.

SFWGA Premier for Guard/Percussion/Winds: January 31, 2015 at JHS - Kate Tierney

Please keep this date open, as students will be required to volunteer, and we will need as many adult helpers as we can get.

This event is the "premier" event for Winter Guard, Winter Percussion, and Winds. This is the first competition of the season, and attendance is mandatory for schools that participate in these programs, so we expect a big crowd and a long day.

Hosting this event is a big fundraiser for us, mostly from concessions. The day will start early, so we will be selling food for breakfast, lunch and dinner. There are many details to be organized, and we will start planning meetings in December.

One big way to help is to get donations for gift cards that we can use to buy food, paper goods and party decorations.

Students will earn community service hours when volunteering for this event. Parents will earn hours towards the Volunteer Credit.

Full Dress Rehearsal Performance (Send-off)

The band will perform its ONE TRIBE show in full uniform and with props for the last time locally at a date to be determined in November. We are hoping to make this a BIG event, so please invite your friends and family to attend. We will open concessions and sell water, candy and other light concessions.

OFFICER/COMMITTEE REPORTS

FINANCE REPORT – Rose Lynch

Rose prepared a financial report, and copies were distributed.

We really need people to make their Fair Share and Fundraising Commitment payments. We have \$7,000 available but \$41,000 in bills to pay. (This includes \$14,000 in bills for Spirit of Jupiter buses.) Please take advantage of fundraisers to reduce out of pocket costs.

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Please contact Rose Lynch at jhsbandtreasurer@comcast.net if you would like to make payments by credit card.

Fundraising Income

• Concessions: \$4,400 – not as good as last year because we have only 3 games

Cheesecakes: \$4,500-4,600

Coupon Books: \$6,800 but our bill is \$6,400

We have had these books since August, but they are not selling. We had times set up at the Jupiter Farms Publix and Lighthouse Adventure Golf to sell books, but the student turn out was not good. Last year we sold more than 600 books, so this year we took 800 books. We can only return 20% (160) of the books.

We will sell these at Christmas tree pick up. We may need to reduce the price in order to get our money back.

Supposedly the Chasewood Publix and the Alternate A1A Publix will accept the Fresh Market coupons.

Expenses

- We have cancelled the Artists in Residence program until we collect more money. We cannot afford to pay the instructors that come in during the day to help with the band classes.
- We are sticking to our Spirit of Jupiter budget. Uniforms and accessories (new jackets and compression shirts) have been billed back to students.

Unpaid Fair Share/Fundraising Commitments

- \$7,600 in outstanding balances from last year. We hope to collect half of this.
- \$18,000 in outstanding fees for non-marching band students.
- \$35,000 in outstanding Spirit of Jupiter Fair Share fees. This amount will increase as soon as the November payment is posted to accounts.

Honda Classic Birdies for Children

This fundraiser earns the band 110% of donations. For every \$20 donated to this cause in the name of the Jupiter High School Band, the donor receives one guess at the number of birdies scored during the 2015 Honda Classic and a chance to win a new Honda vehicle. After the golf tournament, the Honda Classic donates 110% of the donation back to the band. The first 100% goes to the designated student's name, and the remaining 10% goes to the general band fund.

This is an easy way to put money in your student's fundraising account by credit card.

VOLUNTEER COORDINATOR REPORT – Kate Tierney

We are having trouble with volunteer coverage for the Monday and Thursday Spirit of Jupiter rehearsals. Please consider volunteering for one or two shifts remaining in the season. Chaperones are needed to help with kids' needs that arise during rehearsals (medicine, ice, etc.).

We will also need a few volunteers for our December concert. Watch your email for volunteer opportunities.

FMBC TRIP UPDATE – Stephanie Schulz

Friday's rehearsal will be at Skyway Park near the airport in Tampa. Parents will cook and serve dinner at the park. All are invited to watch the final run-through at the park. Fees for Friday dinner and Saturday lunch (Publix subs) are \$20 CASH per person. (This is required for students.)

We will go to Busch Gardens on Sunday. Tickets are \$65 per person (students and parents).

We will be staying at the Tampa Marriott Westshore again this year. Hotel costs for STUDENTS are included in

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their Fair Share. Parents wishing to stay at the hotel will cost \$120 per night (\$240 for both nights). This price includes breakfast at the hotel. When turning in hotel payment, please list the name(s) of those staying in the room and how many and which nights you will be staying.

For students, boys and girls are on separate floors. Parents are usually placed on a separate floor from students. Adults can share rooms to save on cost.

All FMBC fees for meals, Busch Gardens and hotel are due Saturday, November 1.

Trip Itinerary:

- Friday: Travel to Tampa and rehearse
- Saturday: Semi-finals and Finals at Tropicana Field (perform and/or watch)
- Sunday: Busch Gardens

For FMBC, we use the same volunteers/chaperones as we use for competitions for consistency.

FUNDRAISING REPORT – Stephanie Schulz

Dine for Cash

- California Pizza Kitchen: Friday, October 24 bring in a flyer and the band gets 20% back
- Chipotle: Sunday, November 2 mention JHS Band to the cashier and the band gets 50% back
- Five Guys Burgers: we are considering this

Spring Training at Roger Dean Stadium

We need a coordinator for this fundraiser. Roger Dean Stadium allows us to work concessions during Spring Training baseball games during Spring Break. Volunteers are "paid" by the hour based on concessions sales throughout the week. This is a great week to keep your kids busy during Spring Break and earn money towards their fundraising accounts.

Scrip Gift Cards - Debbie Wiley

The first gift card order will be placed in time to get the cards back for the holidays. This is an easy fundraiser if you give or use gift cards. Purchase them and get a percentage of the purchase price back towards your fundraising account. Take a look at the web site (www.shopwithscrip.com) for information on special promotions. Gift cards for hundreds of stores are available.

Jupiter Jubilee: February 7, 2015

We need a coordinator for this fundraiser. The band has a booth where we sell drinks. It was suggested that we sell funnel cakes and/or fried Oreos too. This event is from approximately 9:00 am to 2:00-3:00 pm.

After the meeting, Tammy Mager volunteered to coordinate this event.

<u>Christmas Trees</u> – Pam Crider

We suggest you send out emails and follow up with phone calls to potential customers. If someone buys a live tree anyway, why not buy from the band? Our prices are comparable to Home Depot and Publix, and our trees are fresher.

It is difficult to get those first time buyers, but most of our customers are repeat customers because our trees are so great. We had 2 out of 600 complaints last year.

A question was asked as to why we don't deliver trees earlier than December. We have done tree pick up the weekend of Thanksgiving in the past, but we encountered two problems. First, many people go on vacation that weekend and are not available to pick up their items. Second, trees need ten days of frost in order to last through the Christmas season. The trees don't get enough days of frost with an earlier delivery date, so they don't last as long.

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Pam does order about 30 extra trees to replace any bad ones. If you or your customers have a bad experience, please let Pam know so she can give feedback to our vendor.

We do have a Facebook page set up where you can post your Christmas tree pictures: JHS Band Christmas Trees. You can also point potential customers to this site so they can see pictures.

Please turn in orders as you get them. Palm also prefers that checks be paper clipped to orders instead of stapled. All orders are due Saturday, November 1.

We will need volunteers on Saturday, December 6 to help with tree pick up. We especially need dads with chainsaws.

It was suggested that we sell hot cider and funnel cakes at tree pick up too.

Jupiter Christian School Football Game Concessions

We do need additional people to help with JCS Concessions tomorrow night. Please see Pam Abruscati if you can help.

Concessions for JTAA Mustang Tournament: October 25

The school would like some band parents in the morning to help with concessions for this tournament. We don't have many details regarding this event yet. Watch your email for volunteer opportunities.

Concessions: NEXT YEAR

Tim Kellogg and Tom Schulz would like others to step up and run concessions next year. Tim and Tom will be available to help advise and guide the new coordinators, but they would like to step back from running concessions next year. If you are interested, please contact Tim and Tom.

UNIFORMS – Harvey White

Cleaning New Uniform Jackets

Please hand wash the new jackets and do not put them in the dryer.

Concert Uniforms

Please see the Band Handbook for specific uniform requirements for the different band classes. In general, all students need a white wing-tip tuxedo shirt and black tuxedo pants (or skirts for girls). Concert uniforms should be purchased and tailored in time for band pictures on November 10 and 12.

Bowties and cummerbunds are loaned for concerts. These will be collected as students leave the stage at concerts.

Velocity Community Credit Union Stadium Update – Dave Wiefels

The Jupiter High School Athletic Booster organization is trying to raise \$200,000 to purchase a new track for the stadium and a band trailer. Band parent Dave Wiefels has personally visited 35 businesses in the last two days to solicit donations.

Otis Elevator is moving their headquarters to Jupiter, and they recently donated \$50,000 to the project.

WREATH DRAWING

Thank you for bringing in cases of water! Congratulations to Crystal Titus, who won the drawing for the plain wreath.

At next month's meeting, we will give away another wreath. One ticket in the drawing will be given to everyone who brings in a ream of copy paper.

Event planning meetings will start the week after Thanksgiving. We will also need donations from businesses like Publix and Home Depot, as well as food donations. We would like to make this year's event even better than last year's to build our reputation.

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UPCOMING ACTIVITIES

- October 24: Dine for Cash at California Pizza Kitchen
- October 25: SOJ Marching MPA at Palm Beach Central HS
- October 29: All District Jazz Auditions at Palm Beach Central HS
- November 6: GL Scrip Gift Card Orders Due
- November 8: SOJ Competition at Park Vista HS
- November 10 and 12: Band Picture Day
- November __: Full Dress Rehearsal Performance before FMBC
- November 21-23: FMBC Semi-Finals / Busch Gardens

ADJOURNMENT

Crystal Titus made a motion, and Miguel Rivera seconded it, to adjourn. The meeting was adjourned.

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