

Subject: URGENT: Discount on Vipers available through 8/5

Diana Johnson-Ford is coordinating a BULK ORDER for Vipers - the black marching shoes required by ALL instrumentalists in the Spirit of Jupiter. (Please note that color guard members wear DIFFERENT shoes which are to be determined.)

To take advantage of this deal, you **MUST ORDER YOUR SHOES** by **11:59 PM (CST)** on **Wednesday, August 5**. Using the bulk discount code saves you \$11.50, which includes a price reduction and a savings on shipping. All shoes ordered using the code will be shipped to Diana Johnson-Ford and distributed at school, probably during the August band camp. No discount is available on orders placed August 6 or later.

Please note that ALL Spirit of Jupiter instrumentalists are **required** to have Vipers as part of the marching band uniform for the first dress rehearsal, possibly the week of August 31. **No other types of shoes are acceptable**, and these shoes are NOT available locally. Other online sites can be used to purchase Vipers as listed on the [Uniforms page of our web site](#).

Participation in the bulk order is not mandatory, but we offer it for your convenience. Please follow the instructions carefully!

Debbie Wiley has a new pair of Vipers - Woman's size 6 1/2 (or Men's size 4 1/2) - for sale at a cost of \$30, which is \$10 less than the discounted price. Contact Debbie at wileydebbie@bellsouth.net or 561-758-8735 if you are interested.

IF you have any UNUSED Vipers that you would like to try to sell to Spirit band members, please reply to this email with your contact information, size of the shoe and sale price.

To place your order:

1. Visit the [Smith Walbridge Band Products](#) web site at <http://www.swbandproducts.com/store/viper-marching-shoes.html>. You should see the page for item SKU DSI-SHVI - the Director's Showcase Viper Marching Shoe. OR you can go to their home page at www.swbandproducts.com and search for DSI-SHVI.
2. Select the Men's or Women's size for your student - be sure to order **BLACK** shoes - and add them to your cart. **Be sure to select the correct gender and size for your student. Any shipping for returns and/or exchanges is at your cost (both ways).** See sizing tips at the bottom of this email.
3. You will be directed to your shopping cart, where you should see the shoes you just selected. **SCROLL TO THE BOTTOM OF THIS PAGE** to see the box titled **Redeem a Discount Coupon**. Enter coupon code **Jupiter** and click Submit.
4. Click on the **Checkout** button to get to the **Personal details** page. (You will be asked to enter a username/password or to register as a new customer, but you can scroll down to enter your information.) You will be asked to enter personal information and billing information. The **Billing Address** should match the debit/credit card you will use to make the purchase. **Click on Ship to a different address** checkbox and enter this shipping address:
Diana Johnson-Ford
1110 Kriss Lane
Jupiter, FL 33458
5. Click on **Submit** to get to the **Shipping & Payment** screen. Note the shipping address in the upper left corner - make sure it matches Diana's address above. Do not change the default Delivery method (UPS Ground), but do select your payment method and select **Continue** to get to the **Payment Details** page. Enter your payment information as directed and click on **Submit order** to complete your order.

Important Sizing Tips: Smith Walbridge recommends that you do NOT reference other brand shoes or "street shoes" for sizing band shoes. Always refer to the measured shoe size from a Brannock device (available at most shoe retailers). If the student fluctuates between two sizes, it is recommended they go with the larger size. There is also the option to order two sizes and return the size that does not fit; the only

downside is the cost of return shipping. The uppers on marching shoes are stiffer than a common athletic shoe, so factor that in when selecting a size. You do not want your marching shoes too tight.

We have noticed that a half size larger is best. The band marches in the heat and feet swell. Wide sizes are available. If your child is rapidly growing, you may want to order a second pair larger.

These are just suggestions, and are not a guarantee of desired fit.

Returns/Exchange Instructions: Call the office during normal business hours and request an RA number. The purchase price will be refunded back to the purchaser card after the shoes arrive and are inspected (about 1-2 weeks). Shoes AND packaging that are not in A-stock condition, worn, dirty, or damaged cannot be refunded. A separate order for the desired size will need to be placed. Customer is responsible for all shipping costs on incorrect orders or size changes. Please call the office on any damaged or defective shoes within 14 days of receipt.

Questions? Call Smith Walbridge at 877-286-9925.

THANK YOU Diana for volunteering to organize this!