

Warrior Band Boosters General Meeting Minutes

Date: October 17, 2013

Location: Band Room

Meeting called to order: 7:05 pm

Booster President Kate Tierney called the meeting to order and welcomed everyone in attendance.

The minutes from the September 18, 2013, Booster meeting were distributed prior to the meeting via email. The minutes were approved on motion from Gina Phinney, seconded by Kate Tierney

FINANCES – Rose Lynch

Bad News

- We have \$8,700 owed in Fair Share for the current year. We need families to get current with their payments so we can pay the bills we will get in October.
- Concert Band families are not paying at the same rate as payments came in last year.
- We have \$3,000 owed on Fair Share for last year.
- We may need to make difficult choices and cut some things from the budget, but Mr. Larkin needs to make those decisions.

Good News

- We have been able to get donations for items we usually have to pay for. For example, Tommy Schulz and Tim Kellogg have been getting donations of materials to make the props for the show.
- Fundraising sales are better than last year, but we cannot access those funds until the fundraiser is closed out. Net profit for coupon books is \$5,700; profit for cheesecake sales is \$7,000.
- We are slowly collecting on prior year debts.
- Concession sales are really good so far; our profit margins are over 70%. We are making a lot of money now that we have a deep fryer available; we've had \$1100 in sales of funnel cakes and fried Oreos. Hot dogs and sausages have been donated. Tim has a very tight purchasing procedure in place so there is little waste.
- We have been approved to host the South Florida Winter Guard Association's Championship Prelims again this year. We should clear more profit this year compared to last year. We will not sell popcorn or cotton candy. We need to start getting donations as soon as FMBC is done.
- Carol Smykowski raised \$1,000 in banner sales for new Solo & Ensemble music. Banners can also be purchased for the gym (for basketball/volleyball seasons) instead of for the field/front entrance.
- We do have \$3,000 in excess funds this year, which is enough to help with cash flow, but those funds are allocated to student accounts.
- We received a check from Rita's Italian Ice for \$300 today!

The bottom line is we need to cut back on expenses, solicit donations, and collect more Fair Share and fundraising account payments. We are holding back invoices and not submitting them to the office because we know they will not allow us to pay them with our current account balance.

Other suggestions:

- More Dine for Cash-type events? Five Guys?
- Jupiter Jubilee?
- Silent Auction?
- Serve food before concerts – pre-sell dinners – make concerts an "event"
- Push sales of band concert program ads
- Michelle Kellogg has extra coupon books that could be sold at Jupiter Farms Publix if someone wants to organize that
- Bingo/Spaghetti Dinner at Elks Lodge
- Silent Auction/Bake Sale at Middle School Night
- Sell Christmas trees to alumni
- Community Yard Sale at the bowling alley once per month

We need to do everything we can to help our financial situation. Email Rose Lynch at jhsbandtreasurer@comcast.net with any fundraising ideas. **We can also use help executing these ideas and making them happen!**

FMBC 2nd Night

Rose has sent out 30 letters to Spirit families who are significantly behind on Fair Share payments. We also discussed explaining the financial situation to the kids so they will be motivated to sell Christmas trees and do other fundraising so we will be able to stay the second night in Tampa.

SPIRIT VOLUNTEER COORDINATOR – Stephanie Schulz

We have plenty of volunteers for competitions. We don't need as many people for props as we did last year. This is good because we are trying to cut back on the number of extra wristbands (for admittance) we must purchase.

Volunteer shifts for Spirit rehearsals are listed on the Volunteer bulletin board.

FMBC

We are still finalizing a practice field and the hotel. We need to look into the deadline for purchasing Busch Gardens tickets through FMBC.

UNIFORMS – Harvey White

Uniforms need to be cleaned after every performance. If this is not possible, they **MUST** be hung properly so they do not wrinkle.

All students received the show shirts paid for by the Fair Share. About 90% of those who ordered extra shirts have received them. It is likely we will have to do another small order.

Harvey needs to speak with Country Tees regarding the volunteer shirts. He will try to work it out so parents can order shirts on their own directly from Country Tees by a certain deadline. Parents will then need to take the shirts to EmbroidMe to get the logo done. Harvey will have more information about this next week.

Dry Cleaners

Some asked where marching band uniforms could be dry cleaned.

- Westside Cleaners charges \$4.77 to clean a jacket (in the Winn Dixie plaza at Indiantown Rd & Central Blvd)
- Ivory Cleaners in Tequesta near the Catholic church supposedly offers a discount
- Crosstown Cleaners charges \$2.00 to clean a jacket (on Center Street across from the Center Street Nook)

FUNDRAISING – Michelle Kellogg

Mixed Bags

Our top three sellers for Mixed Bags were:

1. Emily Aback
2. Colton Bernabi
3. Ethan Mapes

They should arrive the first week of November.

Upcoming Fundraisers

- Chrome Emblems - February 1-14
- GL Scrip Gift Cards - due tonight
- Christmas Trees - please turn in orders as you get them; do not wait to turn them all in at the deadline

MIDDLE SCHOOL NIGHT – Michelle Kellogg

We need volunteers starting at 3:30pm through half time. A sign up sheet is available on the Volunteer bulletin board.

CONCERT PROGRAM ADVERTISING/DEDICATIONS – Bill Mallette

Bill encouraged everyone to push advertising in the band concert programs. We only have 15 ads so far. You can send out requests for dedications to your students to out of town family and friends. The deadline is Monday, October 21st.

Bill may be able to get printing for programs for the first concert donated.

CHRISTMAS TREE PICK UP

The man who sold bows at last year's December concert will attend this year's concert. He will also have bows available for sale at Christmas tree pick up.

It was suggested that we have a bake sale and/or sell coffee at Christmas tree pick up. We could do funnel cakes and Oreos too?

Monica Cochran noted that Paris Ballet & Dance will be using the JHS Auditorium for rehearsals and performances on December 7-8, including during Christmas tree pick up. Monica will contact the organization to find out if we could do concessions for them.

HALLOWEEN SPIRIT REHEARSAL

We are planning to have parents surprise the kids after rehearsal by setting up a "trick or treat" receiving line. If you cannot attend that night, feel free to send in candy for other parents to distribute for you.

CHEESECAKE FUNDRAISER – Monica Cochran

We sold \$13,000 in product, which is better than last year. We will find out when the product will be delivered on October 28th. It is very likely that delivery will be October 31st.

ATHLETIC BOOSTER MEETING

The Athletic Boosters have been inviting band board members to attend their meetings so we have better communication. At the last meeting, we learned

- Advertising banners can also be purchased for the gym to be seen during basketball and volleyball seasons.
- The Spirit of Jupiter is in the football program. Programs can be purchased for \$2-3. The Athletic Boosters used PRIDE Printing, which they found to be very professional.
- Boosters are moving forward with the plan to raise \$400,000 for a synthetic/turf field by Fall 2014. We need to have band representatives on that committee who will help fundraise.

VETERAN'S DAY PARADE

Details for the Veteran's Day parade are still being finalized. Watch your email for more information.

MONTHLY CONSTRUCTIVE CRITICISM

Alumni Night/Homecoming

Bill Mallette and Sharon Warwick did a great job. The alumni really enjoyed being invited back to play with the band. The school is setting up an Alumni group because the 50th anniversary of Jupiter High School is in 2014.

Next year we need to make accommodations for people with families.

It was suggested that we have photos taken of the band composites so they are more portable and could be placed in a scrapbook.

Park Vista Competition

We had problems with the air conditioning on one bus. Stephanie has already discussed this with the bus company.

We are considering bringing a uniform rack for the pit/battery students to have near the trucks so they can change after performances more efficiently.

UPCOMING EVENTS

- McDonald's Fundraising: October 29th - students should wear their white practice shirts. We would like to have drumline members bring their instruments and color guard members bring their flags to help direct people into McDonald's.

It was suggested we bring vouchers to the Maltz Theater for students in their classes.

- Band Picture Days: November 14-15: All students should have and bring their concert uniforms to school. Every student needs a tux shirt and tux pants. Exceptions: Girls can have tux skirts and girls in Symphonic Band only can have a long black dress.

ADJOURNMENT

A motion was made by Susan Taylor and seconded by Bill Mallette to adjourn the meeting. The meeting was adjourned.